

CAPABILITY STATEMENT

Quality Plumbing Fixtures, Kitchen & Laundry Appliances for Commercial Projects



About Swan Commercial

Built on Heritage. Focused on Commercial.

Swan Commercial represents the evolution of Swan Plumbing Group, a family-owned and operated business established in 1954.

Building on decades of industry knowledge, trusted supplier relationships and a commitment to service, Swan Commercial brings this experience to the commercial market, with a dedicated focus on plumbing fixtures and kitchen and laundry appliances.

We work closely with developers, project managers, architects, interior designers, builders and plumbers to deliver quality products, practical expertise and reliable service from project inception through to completion.

INDUSTRY KNOWLEDGE

Decades of commercial plumbing and construction experience.

SUPPLIER NETWORK

Strong relationships with trusted brands and manufacturers.

HANDS-ON SUPPORT

Practical, responsive support from specification through to supply.



MEET THE MANAGEMENT TEAM

Armaan Singh • Kane Ibbott • Steve Zavalas

Our approach

- Early project engagement
- Product selection and specification
- Quotation and budget optimisation
- Procurement and coordination
- Warehousing and logistics
- End-to-end project support

Our Expertise

01 **Market Intelligence**

Keeping up to date with products, brands and industry trends to provide relevant commercial insight.

02 **Facilitate Specifications**

Working with project teams to curate product selections that meet design, performance and budget requirements.

03 **Budget Efficiency**

Working closely with suppliers and manufacturers to identify cost-effective solutions without compromising quality or performance.

04 **Supply & Service**

Managing availability, ordering, delivery coordination and service support so project teams can focus on the build.

05 **Hands-On, End-to-End**

A practical point of contact from early project discussions through to final supply and ongoing support.

Our Process

01 CONSULTATION

Early engagement to understand the project, priorities and product requirements.

02 PLANNING

Quotation, product coordination and budget optimisation.

03 SPECIFICATION

Product information, samples and supplier coordination to support decisions.

04 PROCUREMENT

Coordinated ordering and communication across project stakeholders.

05 LOGISTICS

Reliable supply chain, warehousing and delivery coordination.

06 PROJECT SUPPORT

Responsive, hands-on support throughout the project.

Our Industry Focus

Aged Care & Retirement Living

Build-to-Rent

Commercial Offices & Fit-outs

Education

Healthcare & Government

Hotels & Hospitality

Mixed Use Developments

Multi-Residential Developments

Student Accommodation

Apartment & Residential Projects



12 APOSTLES PRECINCT REDEVELOPMENT

Project: Tourism / Visitor Experience Centre and Precinct Redevelopment
Builder: Kane Constructions
Developer: Development Victoria
Architect: Grimshaw Architects

Our Supply Partners

We work closely with a carefully selected network of trusted suppliers and leading brands within the commercial projects sector. These partnerships are integral to our business, enabling us to provide quality products, reliable service and tailored solutions for every project.

We value the strong relationships we have built with our supply partners, aligning our expertise with their product knowledge and innovation to deliver the best outcomes for our clients.

Our supply network extends beyond the brands featured below, reflecting the breadth of our established industry relationships.

ASKO

astrawalker

Billi

BRITEK
innovating since 1938

CAROMA
Made For Life

ENWARE
A WATTS Brand

euro appliances

FRANKE

iLVE

KYSON

LIEBHERR

Miele
PROFESSIONAL

Nero

omega

PHOENIX™

Rheem®

Rinnai®

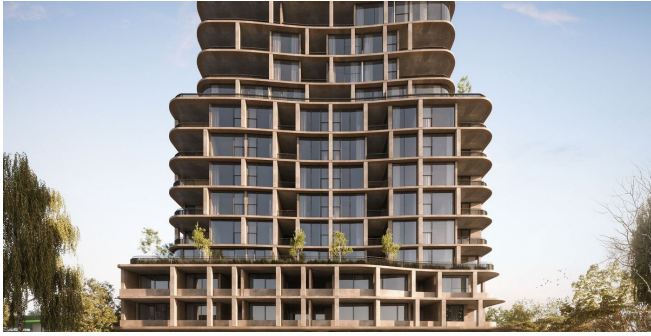
Sirius
AUSTRALIA

STUDIO
BAGNO

Whirlpool

Zip®
WATER

Selected Projects



The Brightly - 9-15 Brighton St, Richmond

Project: Residential Apartments
Builder: Ironside
Developer: Goldfields
Architect: Cera Stribley



Aria Apartments - 135 Sturt St, Southbank

Project: Residential Apartments
Builder: Brady
Developer: Evolve
Architect: Hyaball



Clendon Residences - 79 Clendon Rd, Toorak

Project: Boutique Residential Apartments
Builder: Espire
Developer: PB&CO
Architect: Gregory Tuck



Kingston Aged Care - 400 Warrigal Road, Heatherton

Project: Residential Aged Care Facility
Builder: Icon Construction
Developer: Victorian Health Building Authority (VHBA)
Architect: ClarkeHopkinsClarke



367 Collins St, Melbourne

Project: Commercial Office Refurbishment
Builder: FDC Construction & Fit-Out
Developer: 367 Collins Street
Architect: Curzon + Partners



New Footscray Hospital

Project: Healthcare / Hospital
Builder: Multiplex
Developer: Plenary Health consortium
Architect: COX Architecture and Billard Leece Partnership (BLP)

WHAT SETS US APART

**Hands-on.
Commercially focused.
End-to-end.**

Swan Commercial combines practical commercial project experience with strong supplier relationships and responsive support — from early engagement and specification through to supply.

CONTACT OUR TEAM

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